

Business Plan Development	Next Step Agent Plan (Contact <a href="mailto:Carmen@homesin.com">Carmen@homesin.com</a> 732-977-9389)
Open Houses	If you don't have listings, ask if someone has an Open House you can conduct with or for them.
eNeighborhoods	Contact Dena Conticchio at <a href="http://www.dena@bhnj.com">www.dena@bhnj.com</a>
Mortgage Approval – Credit	Intercounty Mortgage 732-264-2700
Home Warranty Company	Home Security of America 800-367-1448 Roseanne First American Home Warranty – Claudia Sanchez <a href="mailto:clsanchez@firstam.com">clsanchez@firstam.com</a>
Client Follow-up	Ordered at Closing for 5 years (mailing Follow-up Program) \$15.00 per sale that is deducted from closing. Give completed form to accounting.  <i>Better Homes and Gardens Magazine.</i> Gift for Buyer/Seller. Order on BHNJ.com 2yr subscription \$22.00 Agent pays.
Web Training	Contact Susan McGowan at <a href="mailto:SusanGrace@bhnj.com">SusanGrace@bhnj.com</a> Every Thursday evening Check company calendar.
Seminars	Contact Cathy in Bayonne with updates at <a href="mailto:schicklin90@yahoo.com">schicklin90@yahoo.com</a> 201-823-2800
Real Estate School	Contact Roseanne 732-264-2700 Referrals--\$500 BONUS for New Agent--payable in installments after first 2 closings - \$250 per
Press Release/Public Relations	Send information to Jessie at <a href="mailto:jess.haus@verizon.net">jess.haus@verizon.net</a>
Yard Signs	<i>DEE Signs</i> 800-DEE-SIGN. 50/50 Split for Agent Name Rider. Contact Admin for order form.
Large Yard Signs/Commercial Riders/Open House Signs	<i>Signs of Excellence</i> - Sue 732-264-0404. 50/50 Split Homesin____.com <i>J &amp; M Signs</i> 800-762-8048
Direct Mail-Express Copy Quantum Mail.com	Contact Mercedes- 732 396-8000 -colonia1@comcast.net to set up -Agents pays (Goes on Advertising budget)
Referral Center	\$75.00 yr -Keep your license Active Contact:PatSerpineto@verizon.net
Out of State Referral	Contact Anna 800-691-0111
Rental Credit Report	Contact Landlord Services 800 845-5476
E & O Insurance	\$495. Yr paid by Agent
Health Benefits	Paid by Agent Contact Frank 732-264-2700 x35
Workmen's Comp Liability Insurance	Paid by company Provided by company
Premium Insurance Services	Your Town Insurance Contact: Sue Cerbo 800 206-4360 Homeowners/Mtg/Life/Flood/Auto/Health
Assistant/Telemarketer	50/50 Split - Teleservice 800-287-1875